

location: Corporate Headquarters on Baum Drive in Knoxville, Tennessee | photo by Dwayne Hickson, owner, Graphic Productions, dwayne@graphpro.com

driver: David Parr

Highway Transport Announces Largest Driver Compensation Package in Company History

All Highway Transport drivers nationwide see increases in mileage and hourly pay.

by Marshall Franklin, CPA President & CFO of Highway Transport

Highway Transport's pay structure had been in place for a long time. It had become increasingly difficult to understand. After many suggestions from drivers, the traditional bi-weekly pay system was overhauled, and we have implemented an entirely new higher-paying weekly approach. Truck drivers began receiving weekly pay on May 26, 2017.

With the new pay package, a System/OTR driver can expect to earn a gross annual average of \$69,000. Regional drivers can expect to earn a gross annual average of \$60,000.

The biggest change was in compensation for Regional drivers. Historically, Highway's entire compensation system was based on mileage tables. Complex mileage tables for regional loads are now a thing of the past. Regional drivers hauling loads under 150 miles are now paid by the hour. With the new hourly wage, a Regional driver gains a clearer understanding of what he/she is being paid for every hour of work, whether it is driving or unloading.

In the past, System drivers received guaranteed annual pay. Nowadays, all long-haul loads over 150 miles are based on mileage + hourly pay. This is an increase to both the mileage and hourly rates!

These pay enhancements reflect Highway Transport's desire to not only recruit new drivers but retain the most crucial asset to our company...our current drivers.

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Social Media





Highway Transport Logistics, Inc.

pinterest.com/highwaytranspor/

instagram.com/hyttdrivers

Yuu Imme youtube.com/HyttDrivers

New snapchat.com/add/hyttdrivers

Blogs

Hytt.com/blog

▶ Drive4Highway.com/blog

Websites

- ▶ Hvtt.com
- ▶ *HyttDrivers.com*
- ▶ Drive4Highway.com

- Communications -

865-474-8002 communications@hyttlogistics.com

- Purpose -

To keep employees and contractors informed about company policy and industry developments, and to recognize significant industry and community contributions by these employees and contractors and their immediate family members.

Mail Any Correspondence to:

Highway Transport attn:Communications 6420 Baum Drive, Knoxville, TN 37919 phone: 1-865-474-8002

continued from cover...

Highway Transport Announces Largest Driver Compensation Package in Company History | by Marshall Franklin

Drivers currently employed with Highway Transport have in-depth understanding of customers.

Since the beginning in 1948, Highway Transport has been an industry leader in pay packages for professional tanker truck drivers. While truck drivers joining Highway Transport are not required to have chemical tanker experience, drivers who join Highway with tank experience enjoy a higher starting pay. It is our belief that professional drivers who understand our systems and customers should make more money.

In addition to competitive pay and being part of the family, another attractive feature at Highway Transport is the equipment. Highway has an industry-wide reputation for the newest, best-looking equipment on the road. Over the past 5 years we have been replacing older tractors with new model Macks. By the end of 2018, all older tractors will have been replaced.

The Watkins family's trucking legacy allows Highway Transport to offer exceptional pay and benefits that are above and beyond all other tank carriers. Ultimately though, it's about family. Simply put, if you're here, you become part of our family. These pay increases are made with drivers in mind.

Monday, February 20, 2017 | We are excited to announce that our Highway Transport Owner Operators are receiving a 7% base loaded and empty mileage pay. We value our partnership with you and want to do everything we can to contribute to your success. Thank you for your service! Have a prosperous 2017!



Driver was Ken Salmon

FWD: Chris Jenkins <CJenkins@hytt.com> Subject:Impression Inks KB-2069 Tanker

From: Shipping Manager, Kustom Group

Subject: Impression Inks KB-2069 Tanker

I just received a call from Bain telling me what an excellent job Kustom did getting the KB-20b9 order to his plant as scheduled. He said the driver arrived on time was easy to work with and they were able to successfully unload in less than 2 hours. Bain's final comment was it couldn't have gone better.

Thanks to everyone. This project is important and has been a true team effort that as Bain put it couldn't have gone better.

Best wishes, Kustom Group



From: Roksiewicz, K
Sent: Thursday, February 02, 2017 1:13 PM
To: Krauss, L (LA)
Subject: Highway - Nexeo Twinsburg 0H
Hi Lisa - This Nexeo location is very sensitive to on time deliveries. I've always had positive views on Highway, but even the onsite logistics spoke up on how well they perform. Can't beat that!!

Chicago area Highway rocks!

From: Maureen Dennis-Wilbert

Emdennisâhytt.com]

Sent: Thursday, February D2, 2017 1:09 PM

To: Roksiewicz, K <KRoksiewiczâdow.com>

Subject: Nexeo-Twinsburg

We had 2 deliveries to Twinsburg yesterday. Both trucks were on time for their deliveries. Both my drivers were told by the plant mgr that Highway was the ONLY trucks on time EVER. Makes you wonder who they're using.



Mark Your Calendar:



September 10 - 16, 2017

This is a fantastic week to be at Highway Transport. *Most* Service Centers host cookouts on Wednesday during this week.

Foods & activities vary by Service Center. It is best to ask your Service Center Manager about specific details. This event celebrates drivers and all Highway Transport employees.

This will be a special time to look forward a little bit and kickoff 2018.

What is 2018? Highway Transport's 70th Year in Business!

Recruiting

by Joe Sheldon, Director of Linehaul & Recruiting

Everyone, I'd like for you to meet the dream team of Highway Transport. Recruiters Angela Corbett, Robin Wilson, and Bob Godsmark have played a pivotal role in the recent success of our company. Their implementation of *Tenstreet* recruiting CRM software has greatly enhanced Highway's recruiting capabilities. Keeping trucks staffed is crucial. Without their skills, we'd all have to go home. If you are a colleague, thank Robin, Angela, and Bob for the hard work and long hours it takes to keep our fleet staffed. If you are a driver, you probably have had a conversation with Robin, Angela, or Bob. They are the best at discovering quality-minded drivers who are dedicated to safety. At Highway, we are known for our individual approach to drivers. If you are a driver with the following:

- ▶ 12 months recent
- tractor trailer 24 months tractor trailer experience within the last 4 years
- Class A CDL

You will be glad you spoke with a Highway Transport recruiter.

Call toll free 1-800-800-5856

Drive4Highway.com











Driver Referral Program

Employees, Look for these posters in all service center locations nationwide. Do you know a professional driver who would be an asset to Highway Transport?

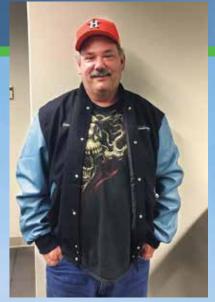
RULES: Refer a driver to Highway Transport, and when that applicant completes on-the-job training, you receive a \$1,000 Referral Bonus! Speak with a service center manager or Recruiting for more info.



Driver Safety Awards

Driver Safety Award Items

1	Belt Buckle (Brass/Bronze)	Numbered Belt Stud	
2	Letterman Jacket (Navy/Royal)	Numbered Belt Stud	
3	Two-Tone Watch	Numbered Belt Stud	
4	Lambskin Bomber Jacket (Black)	Numbered Belt Stud	
5	Gold Ring (Class Ring)	Numbered Belt Stud	
6	Diamond for Ring	Numbered Belt Stud	
7	Diamond for Ring	Numbered Belt Stud	
8	Diamond for Ring	Numbered Belt Stud	
9	Diamond for Ring	Numbered Belt Stud	
10	Silver & Gold Belt Buckle (Rodeo)	Numbered Belt Stud	
11	Diamond for Belt Buckle	Numbered Belt Stud	
12	Diamond for Belt Buckle	Numbered Belt Stud	
13	Diamond for Belt Buckle	Numbered Belt Stud	
14	Diamond for Belt Buckle	Numbered Belt Stud	
15	Watch	Numbered Belt Stud	
16-	Belt Buckle (Sterling Silver)	Numbered Belt Stud	CB Radio
17	Letterman Jacket (Navy/Navy)	Numbered Belt Stud	Satellite Radio
18	Two-Tone Watch	Numbered Belt Stud	Bronze Certificate
19	Brown Leather Jacket	Numbered Belt Stud	Silver Certificate
646	Manual Control	Microsophia and Bally Chical	Cald Cassificate



At Highway Transport, we're always striving to recruit safety-minded drivers. It is with great honor that we recognize the following drivers who represent a successful record of accident-free driving.

Send all driver award images and details to: krock@hytt.com

left: David Foux La Porte System Driver 2nd Year Safety Award



Mark Stucky, Garland Driver, 2nd Year Letterman Jacket



Todd Schrebe, Knoxville Regional Driver, 3rd Year Safety Award



Clarence Woods, Freeport Regional Driver, 1st Year Safety Award



Scott MacDonald, Garland Driver, 3rd Year Watch



Kevin Hibdon, Garland Driver, 3rd Year Watch

Access your tire rebate coupon... http://www.goodyear.com/natirecoupons

• enter National Account Number 8680

in the login area to gain access.

Discover an authorized Goodyear outlet.
 Visit the dealer locator at:
 www.goodyearfleetnetwork.com

"HOT" Highway Organizational Training



Above: The inaugural group of Highway Transport employees to attend "HOT" Highway Organizational Training *left to right*:
•Steve Kitts, Director of Sales

- •Greg Watkins, Vice Chairman of Highway Transport
- •Marshall Franklin, Highway Transport President & CFO
- •Steve Hittinger, Operations Manager, Knoxville Service Center •Josh Payne, Management Trainee, Knoxville Service Center
- •Jennifer Myers, Tank Wash Clerk, Knoxville Service Center
- Matt Parker, Driver Manager, Knoxville Service Center
 Becky Sanders, Operations Manager, Chattanooga Service Center
 Angel Kinsler, Collections Specialist, Knoxville Baum Drive Corporate
- •Bethany Cooper, Safety & Quality, Knoxville Baum Drive Corporate
- Beverly Henderson, Pricing Administrator, Knoxville Baum Drive Corporate
 Kevin Yohe, Operations Manager, Coydon Service Center
- Jean Anne Dugger, Highway Transport Director of Human Resources
- •not pictured-Chip Watkins, Chairman, Highway Transport

Right: The 2nd group to attend "HOT" Highway Organizational Training

- AJ Adams, Freeport Service Center Manager
 Christina Nolan, Maintenance Service Administrator, Knoxville Service Center

 Control

 Control
- •Deidré Lorenzano-Bavonese, Operations Supervisor
 - Croydon Service Center
- •Don Kite Dedicated Operations Manager on site at Dow Chemical in Knoxville, TN



HOT is an acronym for the new "Highway Organizational Training" which is scheduled to take place in 3-day sessions throughout 2017 and 2018. For the first couple of "HOT" sessions, employees from all company locations nationwide gathered at Highway Transport corporate headquarters in Knoxville, Tennessee for face-to-face interaction with company leaders. Department presentations throughout the 3-days provided a review of different elements of the business.

Director of Human Resources, Jean Anne Dugger, facilitates the 3-day professional development event to strengthen the company for



long-term success. Participants enjoy the opportunity to familiarize themselves with each department and how they function.

"Putting a face with a name and knowing who does what is very important, especially when our company is spread out across the United States at 11 different service centers." says Dugger.

At the conclusion of "HOT," employees are given a hot pepper to commemorate their time together. "Actually, the pepper is a foam stress-ball type of material...a stress-pepper, so to speak ha ha!" adds Jean Anne.

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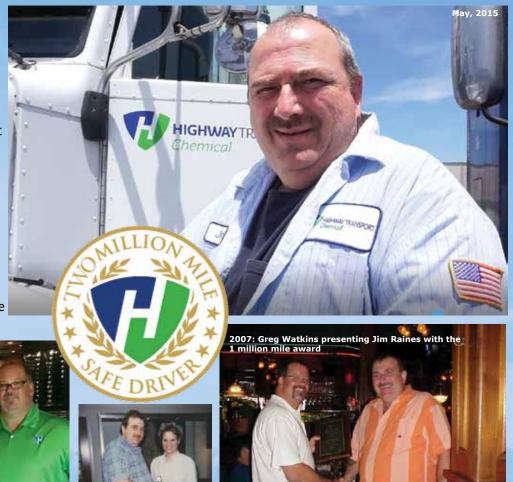
Jim Raines Achieves Two Million Mile Award!

Highway Transport Contractor Jim Raines achieved the two million mile award. Take a look at the following images captured throughout Jim's career. You will soon notice that professional tanker truck drivers have a common trait...calm, personable, easygoing on the outside. On the inside?...hard work. dedication, and superior operating skill. Driving two million miles without an accident demonstrates Jim's dedication to this profession. His name joins the plaque at Highway Transport HQ, a place of highest honor. This plaque contains very few names. Why? Because tanker trucking is not easy. Safely operating a 65-foot tanker hauling liquid is something only a select few can achieve. In the coming days-weeks-years, we'll all reach out to Jim and enjoy fun day-to-day conversations, but don't let his pleasant demeanor overshadow this fact...you are standing in the presence of Highway Transport nobility.



On Friday, May 12, 2017 Highway Transport leaders were privileged to take Jim to dinner and present him with a plaque, a check, and a 2-million-mile decal for his tractor. above *left to right*:

- Marshall Franklin, President & CFO
- Jim Raines, Highway Transport Million Mile Driver
- ▶ Greg Watkins, Vice Chairman of Highway Transport





left: Jim Raines, 4th year safety award right: Joe Sheldon





Tank Cleaning Update

Kevin Mattera with BASF stopped in to visit our Chattanooga Service Center and learn more about tank cleaning. He was in town auditing BASF plants, and decided he would learn a little more about our tank cleaning processes. Here he is discussing tank washing with Daniel Davis our Service Center Manager and Stefon Davis of the Chattanooga cleaning rack. Stefon being fairly new with only 27 years at Highway explained the tank cleaning operation to Kevin who was thoroughly impressed.

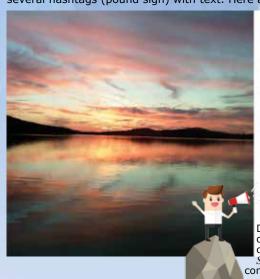
Keep up the good work, Stefon! —Brian Reid





NEW Brochures in service centers for marketing Highway Transport tank cleaning services to customers.

Did you know? Stefon Davis at Highway Transport Chattanooga is an avid Instagram user. His artful photography and videos gain a lot of likes and recongition for Highway Transport. One of Stefon's videos got the most "likes" in Highway Transport Instagram History. The key to using Instagram is posting a beautiful image then providing several hashtags (pound sign) with text. Here are is an example:



#lake #gunnersville #afternoon
#alabama #bass #largemouthbass
#boat #sky #water #sunset
#colorful #see_earth
#fishing Getting away for awhile
from #highwaytransport #HT
#highwaytransportchattanooga
#chattanooga #tennessee
#lake #peaceful #bassfishing
#redsky #stillwaters

Shout Out!

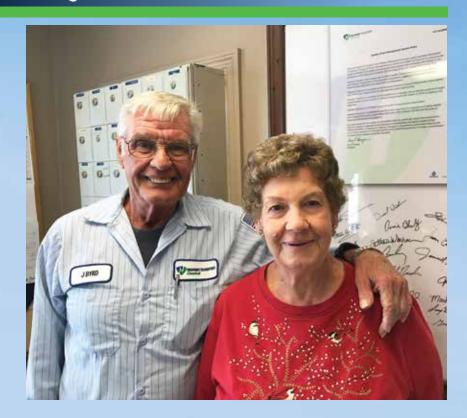


Do you appreciate the effort of a Highway Transport co-worker?

Send a Shout Out: communications@hytt.com



J Byrd



J Byrd says, "I've got a good family, and a good life." James says he has been called "J Byrd" ever since he was born 9 months and 2 days after his father returned from World War II. He is one of six children. He says he feels very fortunate because his parents had a house to live in and six kids. One brother was killed in Vietnam at age 26.

J Byrd and wife Linda have been married 52 years. They have 1 daughter, Tammie Lynn, 4 grandchildren, and 3 great grandchildren. He has thoroughly enjoyed his 22 years with Highway Transport. The most interesting load was a top secret high security delivery to Oak Ridge,

J-Byrd , *Thanks for your* 22 years with the company. We'll miss seeing you, but we're hopeful you will visit often. -Andy Schultz

TN. He doesn't discuss details, but he is allowed to reveal that he was required to stay inside his truck for 3 days. He is proud he was able to help. He says he drew inspiration from his training in the Tennessee Army National Guard.

J Byrd and Linda married at a very young age. They were married at Linda's mother's house. J Byrd says "Many people thought there might be a white shotgun behind the door," but Linda says, "My parents just really liked J Byrd."

"Everybody likes me I guess," adds J Byrd.

As newlyweds they enjoyed fishing from the shores of Nickajack Lake in the Haletown community near Chattanooga. His time in the National Guard took them to Houston, California, and Maine. When discussing his 22 years with Highway Transport, J Byrd says "I don't remember ever turning down a load. Also, I don't ever talk about work when I'm at the house."

One of the most difficult experiences was when he was at Ecolab in Garland, TX and came down with the flu. He wasn't able to drive back home. Once he was finally able to drive, the trip home took a very long time.

Out With the Stripes In With the Blue



Highway Transport is transitioning to new driver uniforms throughout the next few months. Highway Transport drivers & leaders + safety have closely collaborated with uniform supplier Cintas to provide a modern lightweight shirt. Uniforms must be longsleeved for safety. The new blue shirt coordinates well with Highway Transport branding colors. When using the Highway Transport logo, managers take great care to match as closely as possible to Highway Transport's official color formulas:

PANTONE 287 CMYK: I00c 68m 0y 12k

HTML: 00539B RGB: r0 g83 b155 Embroidery: Madeira 1134



PANTONE 361 CMYK: 69c 0m l00y 0k HTML: 2EB135

RGB: r84 g185 b72 Embroidery: Madeira 1050

Linda worked 20 Years at Color-Labs, often 7 days a week.

Linda says the company "told us 1 week before they closed the doors.'

Linda says when J Byrd retires, "I'm going to keep him busy. Plus, they both enjoy spending time with their 6-year-old great grandson. At the time of this celebration, they were planning the great grandson's birthday party scheduled to take place the following day.

Regrets? Never officially graduating high school. Linda says "He attended through the 10th grade; Plus" she continues, "he did high school studies the whole time he was with the Army." J Byrd adds, "On my job applications, I just left it blank, and no one followed up with any questions. I've never told that to anyone until now."

Shaleece Pillow, Operations Supervisor at the Highway Transport Chattanooga Service Center says she and J Byrd have grown to have a close relationship through the years "He has my personal mobile number, and he reaches out to me whenever he has questions or just wants to talk. He knows he can just call me up. J Byrd has been known to walk home from the Chattanooga Service Center. He lives close, but not that close. I think it is too far for him to walk, but he has walked it. However, he knows he can call me directly if he needs a ride."



I admire JByrd as a Veteran. Also, for many years during Christmas season, JByrd drove his truck while dressed up as Santa Claus. He handed out toys to children wherever he went. A local company here in Chattanooga donated some toys (mostly small Matchbox cars)+ JByrd purchased toys. —Steve Kitts

Eric Frost

Members of Eric Frost's family and several co-workers gathered at the La Porte Service Center for his 20-year celebration. Eric is a mechanic in the La Porte shop.

Where did he get his start with Highway Transport? Eric tells us "I had a reputation in high school for working on vehicles. Half of my day at high school was spent in auto mechanics class. Then after high school for 4 years, I worked for a contractor doing a variety of things including HVAC. Then a good friend of mine, William (I played street basketball with him), told me about an opportunity at Highway Transport. At first it seemed to me like he was referring to the Department of Transportation. We laughed about that. William advised me to meet him at his house at 3:00 in the morning. We went in to the La Porte shop very early, and I was

hired. At first I was really intimidated because I never dreamed I'd work on stuff like this."

Eric in his own words...

I was raised in a poor family, and I just wanted something stable. My mom taught me to strive to be dedicated. Me and my mom were competitive as to who could keep their job the longest. She made 10 years at her company. She always told me 'Son, I just want you to be happy no matter what you do in life.' I lost her two years ago in 2015. And I have to say, it's not always the job that makes me happy. It's the people that keep me motivated. I've attended college here and there.

When it came time for this 20-year work anniversary I wanted my coworkers to be in the room...not because I wanted it to be all about me. That's not the point. We all know they're going to hand me a watch. It was important to me to thank everybody in the room. I wanted to show as much gratitude as possible. I wanted to give a lot of recognition to Barry Hall. My very first Highway Transport boss didn't make things good. Things started going downhill. I thank Barry because he came here and turned this place around to what it is now. I'm grateful for it. I was also hoping to see Gary Reagan too. Celebrations with cake are fun here because of one time when we shocked Barry. Barry was busy and asked Joel to cut the cake for everyone. Barry had no idea of Joel's extensive background running a restaurant. Barry had no idea food prep and showmanship comes 2nd nature to Joel. Joel played it cool and says to Barry," Me cut the cake? You're joking right?" Joel gets over there and makes a big production and cuts the cake like a professional and serves everyone in about 5 minutes. So, now it is a running joke when there is a cake and someone says, "You're going to cut the cake, right?"

I felt so good inside because of the support from all of my coworkers. They all followed me over to the building. Greg Watkins introduced himself to my wife and my father-in-law. Greg made such a big impression on them. The impact that Greg left with my wife was so great. My wife commented "Your company owner is a nice person."

I'm also glad Greg got to meet my Aunt and Uncle. They were impressed at how everyone at Highway feels comfortable to express different parts of their life.



left: Greg Watkins right: Eric Frost background: Barry Hall

Every time I see Greg I think of a time before his father Buz passed. Buz stopped by this terminal. He drove up in the car and asked me to come to the car. I said, "It's an honor to meet you," and Buz replied "No son, it's an honor for me. I want to let you know that you all saved this terminal. I'm grateful for everything you've done here."

That's worth more than anything to me. It speaks mountains of words. My wife tells me, "It's rare when you complain about work, but when you do complain, it's about people who only want to get a check and go home."

I am grateful for the experience of working with good people over the years. My intention in high school was to go into commercial refrigeration and air. Now I'm looking back into it. I made my 20 years with Highway Transport, and I'm going to see if I can understand HVAC again. Who knows what the future holds. I can always use my HVAC skills on the heat exchange units we have here at Highway Transport. As a company, Highway Transport is wonderful. I hit the jackpot when I got the job. Through the good times and the bad times, I've learned and it helped me to grow. The best life experience I've learned here is how to interact with people. The number one rule is to be nice. Everyone is entitled to have their say. All of us want to go home safe. We have the confidence to be allowed to say what we need to say.

Vernon on graveyard once said to me. "Eric, I just want to thank you. I came from wash rack to the shop. You offered to show me stuff, help me out. I appreciate you because you are always trying to teach everyone everything you know."

Joel has been my right-hand man side by side. To Joel, I try my best to give recognition. That is so important these days. Randy reviewed me. We all know upper management gets bonuses and receives their rewards. Most people are curious to know how much they are getting. I would rather give them a good wish. Money comes and goes but our experiences while we're here that's what it is really all about.

It's not ever going to be perfect. We have a few issues with drivers sometimes. The drivers who are not complaining are those ones who understand the long history of this company. I try to give encouragement to the drivers. It helps bring up morale, and that's where it starts. The drivers, they take a truck out of our shop and onto the

..continued on page 22

I would like to take a quick second to thank you all for 17 ½ years of good times and great memories. This is a great place, and I can't thank the Watkins family enough for providing me such a wonderful career. Please keep in touch! Many thanks to Greg for allowing me to keep my phone number. You can catch me on email at Farmingneil@gmail.com

Happy Trails!

— Neil Evans



Heartfelt good wishes #luncheon for #trucking #linehaul manager #retirement #rake for cleaning#poopiescooping stalls at Neil's #Knoxville#knoxrocks #horseboarding business! #weloveyou#goodluck but #dontleave — feeling blessed with Greg Watkins and Highway Transport at Calhoun's Restaurant.

A large group attended Neil's going-away celebration. Neil says, "For the last 17 ½ years I've either been in school or working. My wife and I agree that I need to increase my time on our farm and grow our horse boarding business, Clinch River Stables. It is right behind Norris Dam. Our place is on the Clinch River; Greg's farm is on Norris Lake, so I can't just get in a boat and go visit Greg because we are separated by the Dam. At Clinch River Stables, we board all kinds of horses, and I've been purchasing equipment. Our latest investment is a Kubota tractor. It's just me and my wife. I wake up every day and go clean stalls. I have used the rake already."

Since retiring at the end of February, Neil has returned to Highway a couple of times to fill in for Linehaul while people are on vacation.



Kickoff 2017

Make a plan. Work the plan. Highway Transport leaders gathered in Nashville, TN for $\mathit{Kickoff}\ 2017$, a strategic planning session. What topic was at the forefront of the meeting? ...the safety, comfort, and wellness of Highway Transport drivers. "Smiling faces and positive attitudes. That's what keeps Highway Transport on the path to prosperity." says Chip Watkins, Chairman of Highway Transport.

Changes in leadership structure were announced. Greg Watkins' official title is now Vice Chairman of Highway Transport. Marshall Franklin is now President & CFO.

Rather than use the word "terminal" to descibe a Highway Transport location, the decision was made to use the words "service center." Moving forward, all terminal locations will now be refererred to as service centers.

Nashville, Tennessee is a central location where all Service Center Managers can meet without having to endure a long trip. Flights to Nashville are less expensive. Watkins Associated Industries is a member of a purchasing consortium entitled *CoreTrust*. By using group purchasing power of *CoreTrust*, Highway Transportcontinued on p.11









left to right: Neil Evans, former Director of Linehaul *(ret. Feb. 2017)*; Joe Sheldon, Director of Recruiting and Linehaul; Andy Schultz, Director, East Region.













left: Brian Reid,
Director of Logistics & Strategic Development
right: Mike Dailey
Service Center Manager

...continued from p. 10 receives substantial discounts on everything from travel to driver uniforms.

"We have these meetings for ideas and inspiration. Right now, we've got one of the best leadership teams I think we've ever had," says Greg Watkins "These gatherings have open, honest dialog that generates great results for the company. Everyone rallies together to tackle serious issues, solve problems and plan for the future."





Angel Kinsler



in her own words...

As many of you know, I was diagnosed with breast cancer in March 2016. At the age of 36 this was hard news. I was scared, scared for my life, scared for my family and also scared for my job. That is what this message is about. Highway has been so good to me through this battle, and a battle is what this was...well, more like a war. I want to thank Highway Transport and all of my coworkers. I want to thank you

for all the prayers, all the cards, texts, emails, and gifts. Most of all I want to thank my Highway family for treating me as family. I couldn't ask for a better company to work for. I couldn't ask for better coworkers. To Beverly and Sandy for making me my chemo quilt, To Kerrie for sending me dozens and dozens of get well soon cards and checking on me. To Sheree for making everything so easy on me with insurance and sick leave and letting me know that everything was going to be fine and not to worry. (turns out she was right) To my wonderful boss Aaron who was left with double the work load and never complained once and always had a smile for me. I know I can't name everyone individually but the compassion and level of care that I have received here at Highway will never be forgotten. I have returned back to work fulltime as of last week and you have never met a girl so happy to go to work as I am today cancer free. There are no words, so I will just say a simple "thank you." I love you all! Here are some pictures of my journey. The largest picture is of me today at work.















Ringing the Bell Patients completing a course of chemo enjoy ringing the bell. I couldn't wait to ring that bell. Patients also receive a certificate of completion.

Connect with Angel Kinsler akinsler@hytt.com instagram @angelaries



Donald R. "Robert" Franks Million Mile Award

A celebration dinner was held to honor Highway's newest member of the million mile club...Donald R. Franks. He goes by "Robert." Franks drove one million miles without a preventable accident or incident. Robert served as an Ecolab driver out of Garland, TX from 2007 until March 2017. This marks only the 18th time in our company history that Highway has bestowed the Million Mile Award.

"Robert's work was exceptional. He is the kind of driver we were proud to send out on the road to represent us. Throughout Highway Transport's 69-year legacy, customers have always been willing to pay for the superior level of service that Highway provides. They know we only hire the best. Case in point was Robert Franks."

Robert was also presented the one million mile decal. Larry Edwards, fleet director, started this decal program. He designed the special emblem. This is one step we can take to commemorate this important milestone.



New Trucks

Highway Transport plans to purchase 23 additional Mack tractors. The new units are scheduled to be put into service by mid-August. Incoming system driver recruits enjoy assignment to our newest model Mack Trucks.

Recently, some regional drivers were assigned to a new model Mack. However, the assignments were

made with the understanding that the newest tractors go to the newest incoming system drivers.

Understand: As Highway Transport continues to recruit system drivers, some regional drivers may be asked to transfer back to an older model.

Highway Transport has a top-of-the-line fleet. We have one of the best-looking, cleanest fleets on the road. Be on the lookout for an upcoming video which highlights the new technology of our latest 2018 Mack Trucks.



Disc Brakes

Question: What's more important than keeping Highway rolling? **Answer:** stopping

As older model trucks rotate out of inventory, most Highway Transport trucks will now have air disc brakes. 2017 - 2018 models are equipped with Bendix® Wingman® which provides shorter stopping distances and improved safety. Longer service intervals and faster maintenance helps lower costs and downtime. You the Be on the lookout for an in-depth video about new equipment technology.

Equipment Update



Personnel & Personal

Logan Laug has been promoted to Director of Accounting. Logan has done a great job as Accounting Manager and is a leader for the Accounting department. In his 1+ years, Logan has been willing to learn and do everything asked of him from taxes, invoice coding, financial statement preparation, and financial analysis. He is continuing our focus of using our people and technology to manage our information and be more efficient with our decisions. Please join me in congratulating him on his promotion.

— Marshall Franklin, CPA Highway Transport President & CFO

Congrats Logan! You have been fantastic to work with!

—Chip Watkins

Greg Watkins has moved from President & CEO to Vice Chairman. Greg has the following direct reports:

• Marshall Franklin, President & CFO

• Jean Anne Dugger, Director of Human Resources

Marshall Franklin has been promoted from CFO to President of Operations & Sales and CFO. Marshall has held several positions within the Finance department, including VP of Finance and CFO.

Steve Kitts, Sales Manager for the Southeast, has a total of 25 years with Highway Transport, working in several positions within this time. Steve has been promoted to Director of Sales and Marketing, retaining responsibility for Southeastern sales.

Joe Sheldon, Knoxville Service Center Manager, has been with Highway Transport since 1999. He has held supervisory positions prior to becoming a Service Center Manager. Joe has been promoted to Director of Linehaul & Recruiting, replacing Neil Evans and taking on the additional responsibility of overseeing Recruiting.

Please join me in congratulating Greg, Marshall, Joe, and Steve

Jean Anne Dugger, Director, Human Resources

In addition to **Joe Sheldon**'s new role as Director of Linehaul, he will also be Director of Recruiting. Joe has been with Highway almost 18 years. He has hired and managed drivers, managed a terminal, and knows the challenges of finding and maintaining good drivers. He knows the importance to Highway of having a strong recruiting department and keeping a good pipeline of new drivers to allow us to grow. I look forward to his leadership and management of the recruiting department. Please join me in congratulating Joe on his new roles.

— Marshall Franklin, CPA President & Chief Financial Officer

Steven Hittinger has been promoted to the role of Operations Supervisor (emphasis on Equipment Planning) at the Knoxville Service Center. Steven has recently served as a Lead Tank Cleaner/Coordinator in our Knoxville Tankwash and brings almost 8 years of experience and leadership in our trailer cleaning operation to the table. Steven's broad knowledge of our equipment and cleaning rack operations will greatly contribute to his success in this role. Congratulations Steven!

- Andy Schultz, Director, East Region



Please join me in welcoming **Larry Choate** to our staff as the Service Center Manager for La Porte, Texas. Larry comes to us with over 30 years of operational and safety

experience in the chemical tank truck marketplace.

— Barry Hall, Director, West Region



Kevin Yohe joins Highway Transport as Operations Manager at the Croydon Service Center.



Highway Team, It is my pleasure to announce that **Doug Vineyard** has been promoted to the role of Service Center Manager at the Knoxville Service Center. Doug brings 26+ years of knowledge, experience, and tenure to the position, serving Highway Transport in prior roles as both Tankwash Supervisor and Operations Supervisor throughout his career. Doug brings a strong work ethic and handson approach to this position, as well as a plethora of knowledge in tankwash and shop operations. Please join me in congratulating Doug on this most recent promotion and lending your support in any way possible as he transitions.

— Andy Schultz, Director, East Region

Congratulations, Doug. I said you would be the boss someday years ago. I hope the 2 shortbread cookies and the fig bar that I gave you goes a long way. Good luck!

Kenneth Dickey,
 General Service Manager

Dennis Williams



Knoxville, TN—Highway Transport's Dennis Williams 20 Year Rolex Ceremony Marks 20 Year Milestone, 37 Years Overall

The 20th Anniversary Rolex Ceremony officially commemorates 20 years of continuous service. However, Dennis Williams' dedication to Highway Transport totals 37 Years. Dennis left Highway Transport to become an owner-operator in 1986. He owned his own truck and worked as a flatbed driver until 1997 then returned to Highway Transport.

"I just want to thank everybody and thank the good Lord above for having my health and being able to do this job. My family and my friends. It's not just the company but the people you work with and you work for. That's what really makes this company worth working for," says Dennis.

A large crowd gathered to celebrate Dennis Williams' 20 Year Rolex milestone at Highway Transport's Knoxville service center off Amherst Road. Dennis was glad to have his family attending: son Justin and daughter Melinda. Melinda's 3 children: Lily Marie (5), Tanner (11), and Skylar (15) were happy to be able to attend the celebration for Dennis who they call "Grandad." Melinda's husband had to work, but the couple agreed to take the children out of school to see their grandad receive the 20 year Rolex.

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The longstanding perception of Highway Transport continues to be one of family and tradition. However, the company has always been very agile, very quick to adapt to business trends. "We not only have the best equipment on the road, we have the best drivers, says Greg Watkins, "and we reward drivers for their commitment."

Greg said to Dennis, "I am tickled to give another one of these out. It means a

tremendous amount to our company and my family. I did not know that you were with us before and left in '86, so it would have been 37 years. Your commitment to our company, your loyalty, and everything that you've done means a lot more than this watch is worth; but the watch

is a token of our appreciation of what you've done for us and the time that you've put in with our company. And I want to thank your family too. I know it's important to them as well. Thank you so much, Dennis."

In his current role, Dennis works exclusively on the Knoxville yard making sure all the trucks are organized and properly parked. The celebration honoring Dennis was not a send-off...no way! His plan is to continue to work 6 or 7 more years.

Dennis's role as Grandad continues in nearby Clinton, TN where he lives directly across the street from daughter Melinda and her





left to right: Melinda (Dennis' daughter), Lily Marie, Tanner, Dennis Williams, Justin (Dennis's son), Skylar above: Dennis and grandaughter Lily Marie

young family. Dennis' son Justin also lives nearby, just a short distance down the road. Melinda's husband Mike works many hours at Aisin, and Dennis sometimes pitches in to help the family with their busy schedule by keeping an eye on the children and sometimes mowing their grass. Melinda says there have been more than a few times she has looked out the window then calls her husband Mike saying, "Grandad did a drive-by mowing again."

Bottom line, everyone is grateful for the work Dennis does to keep his family + his Highway Transport Family rolling along.



In Memoriam



It is with great sadness we grieve the loss of Doug Atchley, who passed away February 6, 2017. Beloved by all for his sense of humor, Doug worked for Highway Transport in Logistics at Knoxville's Amherst Service Center for over 34 years. Doug officially retired in 2012 but continued part-time. Many colleagues attended

Doug's February 9th service at Mt Olive Baptist Church in Knox-ville, Tennessee. The following info is from his obituary published in *Knoxville News Sentinel*:



Douglas M. Atchley, of Knoxville died February 6, 2017 at the age of 62. Doug was born in Knoxville on February 25, 1954. He graduated from the University of Tennessee with a Bachelor of Science degree in Business Administration. He attended Mt. Olive Baptist Church and retired from Highway Transport as Logistics Manager. Doug will always be remembered for his sense of humor and practical jokes.

He was preceded in death by parents, Raymond and Maydell Atchley; and brothers, Bill Ross Atchley and

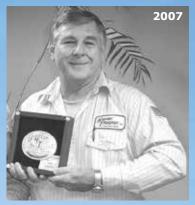
"Pap" Radford

and Doug

Danny Corum Atchley. He is survived and will be deeply missed by wife, Gina Webb Atchley; sisters, Burma Carr and Mary Scates; brother-in-law, Don Scates; sister-in-law, Bobbie Atchley; brother-in-law and sister-in-law, Al and Reneau Webb; numerous nieces and nephews; and other extended family and friends.

In lieu of flowers, please make a donation in his memory to Mt. Olive Baptist Church, 2500 Maryville Pike, Knoxville, TN 37920. Gentry Griffey Funeral Chapel is honored to serve the Atchley family and invites you to view and sign their online guestbook at gentrygriffey.com.





On behalf of all of us here at Highway Transport, I have spoken with Dale's wife and given her our most heartfelt condolences and sympathy. Dale enjoyed life and spending time with his family, especially his grandkids. Dale always had a great outlook and was respected by everyone who had the opportunity to meet him. Dale started driving for HT over 22 years ago. At first,

he was solo and then he and his wife, Kitty, drove team. Next, they both went solo and then Dale continued driving while Kitty went to spend time with their grandkids. This is truly a great loss to the company and me. All that knew Dale will miss him.

— Greg Watkins

obituary by the children of Dale Ducote:

June 3, 2017 | Dale "DJ" Ducote has gone home to heaven and his colorful personality, sense of humor and unlimited Boudreaux and Thibodeaux jokes (with accent) will be sorely missed. He was a proud resident of Picayune Mississippi for the last 22 years, Highway Transport tanker truck driver extraordinaire, and the absolute life of the party to all who knew him. He was well known for letting people know when he thought something was stupid, drinking milk with dinner and telling very tall tales like our Mom only fixed him dog food sandwiches for the road. If a strange man ever tried to help you in Walmart pretending like he worked there, then you've probably met him. He loved golden retrievers (Golds as he called them) and he was an avid barbeque enthusiast with major success except for occasional batch of burnt ribs. His fondness for old Westerns was only surpassed by his enjoyment in reminiscing about the annual gathering of neighbors waiting for his comical fall off the roof every year while hanging Christmas lights or sharing stories of funny antics about his kids, especially Parrish. He had a spectacular talent for mixing up his words in the most inappropriate fashion when telling stories. He was proud of his service to his country except for his first day when he told his Sargeant that not even his momma talks to him like that. He was a man of many words. If you didn't know him, then you missed out on greatness. If you had the pleasure of knowing him, then we request that you take a moment in his honor. He is survived by his beloved wife Kitty "Tumblebug" Ducote, sons Parrish "There's something wrong with that boy" (Jessie) Ducote, Joseph Ducote, Ben "Who's here" (Kristin) Rector, daughters Kathy "He's a poo poo head" (Jason) Smith, Karen "Baby Girl" Wilson, sister Narcille "Ta Ta" (Tom) Stone, thirteen grandchildren (most with nicknames he bestowed upon them that are too risqué to mention here), four great-grandchildren, a well fed cat named Pixie Stixs and a 1993 GMC pickup named Ginny. He is preceded in death by his parents, Leamon and Hazel Ducote, his greatly missed daughter, Jennifer "Jenny" Ducote and beloved pets Little Bit and Harley (one very naughty Golden Retriever). Picayune Funeral Home, Saturday, June 10, 2017. Entombment at Memorial Gardens Cemetery. Please visit www.picayunefuneral.com to view the obituary (Because our Dad was so awesome, you should read about him twice) and you can leave an online condolence or share photos and memories.













Daughter of **MarIa Kegresse** of the Highway Transport La Porte Service Center, passed away on April 4, 2017.

Marla writes: Thank you for the beautiful flower arrangement. Thank you for all your kindness during this extremely hard time.



With her family surrounding her, Jennifer Dee Kegresse of Pasadena, Texas ascended into the arms of Our Lord and Savior, Jesus Christ on April 4, 2017. Jennifer fought bravely to have her son Zachary Lane Greer, born healthy on February 8, 2017 while fighting sarcoma-stage IV lung cancer. Jennifer was born on March 9, 1981 in Pasadena and was baptized and confirmed at Zion Lutheran church, Pasadena and attended school in Pasadena. Jennifer could be brutally hon-

est yet had a good heart and a generous smile and was always willing to help her family and friends. She was the mother of beautiful children, Emily Grace Kegresse, Khloe Danielle Higgins, Allie Dee Greer, Zachary Lane Greer and four sons. Jennifer loved every one of her children and there was not a day that went by that she did not pray and think of her precious children. Her children were always in her heart. She will be watching over each of you as you grow into strong men and women.

Jennifer is preceded in death by father, Edward Lee Kegresse. She is survived by mother, Marla Kegresse; husband, Stephen Greer; sister Mandy Schild and husband Dan Schild; nephew, Marc Nelson, step-mother, Audrey Seawright; half-sister, Sarah Kegresse and 3 sons; uncle, Joe Tucker and wife Bertha Tucker; cousins, Jason Tucker, Joey Tucker and Kimberly Tucker; aunt Christi Tucker and many friends.

Our family would like to thank all the doctors and nurses at MD Anderson who cared so kindly and respectfully for Jennifer. A Memorial Service to celebrate Jennifer's life was held on Saturday, April 8, 2017.

It is not the length of life, but the depth of life.

—Ralph Waldo Emerson

It is with great sadness that I share with you the news that **Pam Linebarier** passed away Friday, May 5th. Just a couple of months prior, she was diagnosed with liver cancer that had spread to her lungs. Pam was employed with Watkins Associated Industries for over 36 years and retired last fall from her position as VP of HR & Legal Affairs. She is greatly missed by all who had the pleasure and honor of working with her.

— Jean Anne Dugger Director of Human Resources Highway Transport

Trucking Regulatory Update

provided by Eric Ely Safety Training Supervisor Joliet, IL

Eric Ely keeps Highway Transport updated on trucking safety and regulatory information. The following article (reprinted with permission from Safety+Health) provides insights about trucking industry trends.



Washington - Truck safety regulations requiring electronic logging devices, hair testing, speed limiters and other features could save lives and prevent injuries, the Trucking Alliance asserted in

a recent letter sent to Secretary of Transportation Elaine Chao.

The alliance – which comprises "a select number of freight transportation carriers," according to its website – is urging support for and industry-wide adoption of five safety regulations that have been implemented or proposed by the Federal Motor Carrier Safety Administration:

- Electronic logging devices: Beginning in December, FMCSA will require all interstate commercial trucks to use the devices in place of paper logbooks, which the agency claims can be manipulated.
- Hair testing: FMCSA is working on rulemaking that would allow hair testing as an acceptable alternative to urine testing for commercial drug testing requirements.
- Truck speed limiters: The Trucking Alliance seeks a maximum speed setting of 65 mph for CMVs; FMCSA has proposed a rule that CMVs must be equipped with technology that limits speed.
- Pre-employment screening: The Trucking Alliance claims a \$10 fee per pre-employment screening report is "cost-prohibitive to many motor carriers" and should be renegotiated by FMCSA.
- Minimum insurance requirement: Congress set the minimum insurance requirement at \$750,000 for motor carriers in 1980; the Trucking Alliance believes that minimum should be increased.

In the letter, the Trucking Alliance noted that 4,067 people were killed in crashes involving CMVs in 2015. Of those fatalities, 594 were CMV drivers. An additional 116,000 people were injured.

Personnel & Personal

Springtime Graduations & Scholarly Pursuits

As the saying goes in Tennessee, Highway Transport kids are getting "ed-u-ma-cated."





Payroll Manager **Michelle Rayfield** and her family celebrated the high school graduation of Alexis. Michelle, her four children, and husband are pictured left to right:

Michelle, Ethan, Haley, Alexis, Isaac and husband Ben. While attending Karns High School in Knox-ville, TN, Alexis completed some college courses. She is planning to attend Austin Peay State University, which is located in Clarksville, Tennessee.



Detention Specialist Donna Kinsey and her hus-

band Joe are happy to report that their youngest son, Austin, graduated from Carter High School in

right: **Angel Kinsler** shared this heartwarming image of her son,Ethan, on Highway Transport's Instagram. Ethan graduated from Jefferson County High School in Dandridge, Tennessee

Kenneth Dickey, General Service Manager in the Knoxville Shop, is proud to report that his grandaughter Sade continues to pursue her dancing studies in New York, NY. She will reside on the Fordham University campus. Thanks to fundraisers and generous contributions, Sade is participating

in The Ailey® School 2017 Junior Division Summer Intensive to be held June 26 - July 28, 2017. Sade will be performing in dance repertory workshop pieces that culminate in a showcase highlighting their talent. These exciting performances are scheduled during the last few days of the *summer intensive* in The Ailey® CitiGroup Theater.

Later in the summer, Sade will begin modeling and is scheduled to appear in ads for **Kohl's** Department Store.

The Trucking Alliance supports the *Road to Zero* initiative, launched in October 2016 by the National Safety Council, National Highway Traffic Safety Administration, FMCSA and Federal Highway Administration.

"Our industry cannot tolerate such tragic numbers every year," the letter states. "The trucking industry must achieve safety performance levels that compare to the U.S. airline industry. There's every reason to believe that these truck safety reforms and others to follow, along with new and emerging truck safety technologies, can meet the objectives of the *Road to Zero* campaign and fully eliminate large truck accidents. We urge your support for these worthy objectives."



Daughter of Croydon Operations Supervisor Deidré Lorenzano-Bavonese: 8th grade graduate Brionna Lorenzano will be attending Pennsylvania's first middle college high school program. As the first Middle College High School in Philadelphia, all scholars will take a blend of high school and college level courses (up to sixty-one college credits). Scholars will have the unique opportunity to earn a high school diploma and a Liberal Arts Associate's Degree through Community College of Philadelphia. Deidre says, "I am beyond proud of her and this wonderful opportunity she has been blessed with. She was interviewed on our local news channel a few weeks back.'

http://www.nbcphiladelphia.com/news/local/Setting-Up-High-School-Students-with-Success_Philadelphia-425803804.html

Birthdays

January Daniel Behrendt Matthew S Bruer Sandra S Burnette Jose Collado Edwin Diaz Mark A Dickens Ronald J Dunlap Scott Ennen Morad Farah John R Hill David S Horeis Howard R Immenhort Christopher T Jenkins Alvin J Johnson Jr Andrew J Johnson Sr Glen E Keen Marlon Kellyman Derrick R Lane Gary Dale McClanahan Michael S Mitchell Joshua Payne Denis A Propin Dexter D Ratliff Francisco Rodriguez Rosendo Rodriguez James T Smith Kevin R Steenken Melton D Tennelle

February

Edward George Adair Ernest Bell Billy Cash Steven Jason Cranfield Terrance David Peter Doheney Larry Duncan Roy Flores Logan Gibson Lydia Halda-Aliija Willis G Haun Beverly Henderson Randall C Holland Harry Miller Howard Keith Mims Theodore Scott Nussbaum Richard Chad Parker Thomas Ratliff Edward M Regan Sr. Daisy Rosales Joseph R Ryan Jerry L Simpson Kerrie A Smith John Spear, Jr. James Earl Stone Edward V Terry Brian E Vinson Lori Lynn Whiteman

March Scott B Ahrens Stanley Andreika Douglas L Bishop Stephen R Bochard Martin R Brown Kelvin A Chavez Cody J Clarke Mike Dailey Kenneth Wayne Dickey Wendy Lynn Drummer Joseph Gainey James Robert Gibbs Arnulfo Gonzalez Angel Kinsler Derrick Landry Lateshia Lane Billy R Lewis Billy R Lively Terance Matthews Jerome McCann

Jesse R McCulloch Katrina J Never Jerry Daniel Nicely John Norwood Barrington Peart Harold Randolph Bill Reagan Samuel Sharp Joseph A Stewart Lonnie M Surgener David A Weidner Michael D Wynne

April AJ Adams AJ Addris
Darren Angelo
Darrell L Artis
Patrick G Burnett
David C Campbell
David L Coleman
Antonio P Cruz
Joseph Stefon Davis
Rob Farmer Rob Farmer David Furtick Sheree M Hamlin William F Hodge Andrew James Johnson Michael S. Jones Thomas Larson Robert Maxwell David M McLeod Vincent Mesch Christopher L Miller James E Nicley Elijah Nobles David B Owens Richard G Paden Dennis W Pheifer Shaleece Latwann Pillow Steven Planck Matthew H Powell III Dennis Gerard Resetar Asllan Rrapai Joshua Simpson Jackie L Sledge Michael A Stropp Travis Vessel Ronald W Welch Demarco Woody Jerry D Young

May Peter J Ballard Felbert Lynn Cagley Shawn Milton Casey Arcadia Clerk Tedd Covington Robert A Crist David Lee Davidge Wyatt E Dockery Jean Anne Dugger Paul Vander Garbett George Patrick Graham Wesley Hairell Amar Harouz Don Kite Michael Krescanko Robert Kubicek Deandres Lanell-broady Logan D Laug Brian Lee Charles J Liverance, Jr. Craig Jason Longenecker Richard K Lusby
Carl Randall McLeod Tyler A Mulligan Richard Mullins John Newell Pengcheng Niu Christy Y Paul Brian B Reid

Jose R Reyna Tony Ray Riggins Jose Antonio Rivera Michael Schabener Morgan Schneider Hank W Sweatman Jama Trainer Richard D Tuders James Varnadoe Doug W Vineyard Katina Whittington Anthony T Wilson Michael Winslow

June Fred Baker Jr. Henry A Brown Jr. Stephen Clayton Dennis A Dailey Floyd Elzie Marshall A Franklin Walter Gamble Reynaldo Gonzalez Elvin Haynes Zulton J Henderson Pamela Holt Jonathan Blake Horton Khalia Jackson Thomas Joe Jones Charles Milliner Devon Mitchell Ronnie Nelson Michael J Orlicek Louis E Palmer Merly Pleasants Edmund F Pollitt Frank Lee Rawls David A Rudan Kenneth R Salmon Kevin Soucy Vernon B Staten **Daniel Talerico Edward Taylor** Tammy Thompson Edwin V Tice III Robert Warner Dennis E Williams Jesse Yawn, Jr.

July

Moziah Bell Michael J Blochowski Walter Steven Burger Louis Castillo Harris L Chapman Junius Collins Peter Cordell Robert Cueva Norbert Dejesus James D Eden Larry P Edwards Eric M Ely Robert Fant Thomas Michael Frain John Franklin Walter Frazier Thomas Daniel Freeland Steven J Graven Lonnie Jennings Clifford Jones Donna JoAnn Kinsey Kevin L Liggett Kyle Lukwinski Scott W MacDonald Aaron A Matthews Billy T Morgan Thaddeus S Netherton Paul N Noe Kirk Paine Dustin Perry Michael P Riley Jr.

Rebecca Sanders Timothy P Sheahan Richard M Stiehl William Stone Mark Alan Stucky Michael Stumps Lydell Summerville Charles Taylor, Jr. Kenneth C Tyler Mitchel E Ward David L Williams Jeffrey B Womble Marco Zabala

August Michael C Bigler David M Breedlove Charles Brooks Randell Clark Dustin Creech
Maureen Dennis-Wilbert
German J Esteva
David C Foux
Jodie B Graves
James R Hegland Charles Hill Darryl Eugene Hunter Ricky Hutto Andre L Jones Napoleon Keller James Anthony Kinnevy Jesse J Kirk II James M Kyle Michael J Liggett Deidre'

Lorenzano-Bavonese Tony Dale Marshall James A McCue III Michael Andre Monroe Christina R Nolan Russell Lawrence Osley Mark Pearson Richard Peterson Michelle L Rayfield Duane F Regnier Chad Roberson Kathleen E Rock Felix P Salande Pelix P Salande
Douglas L Scales
Leonard D Steele Jr.
Gregory O Watkins
Barbara Whitehead
Robert Williams
Robin Wilson Jonathan Yob Kevin Yohe

September Don R Anders Kenneth I Barnett Ronald C Booker Ronald V Byrd Sandra K Carr Rosendo DeLaRosa Anthony Early Johnson Alex Eiler Darla Lea Ferguson Michael D Gilvin Dennis Wayne Hanson Edward B Heard Jr. Daryl McClenton
Carlton Darcel McFarland Sidney Murley Christopher David Norris Omar F Oshman David E Parr Rosario Pickens Billy Ray Pickett Jr. Robert Joseph Randalls Thomas Raper James D Robich

Carlos Rodriguez Kenneth P Sampson Andrew J Schultz Brenda G Skoda Joseph Smith Samuel Square Gerald F Sullivan Richard Paul Tallent Jr. Scott Anthony Tugman Mathew Alan Vanderburgh Marco Velez-Alvarez Bonifacio Victor

October

Adrian A Alanis Robert R Begliutti Justin K Black Ronald James Brady Ronnie L Bridges Kevin R Cameron Jason Cawood Larry Choate Richard D Collins Mark S Daugherty Elizabeth A Dick Eric D Doyle Julie Anne Duncan Donald Alan Edwards Timothy E Farmer Kenneth A Ghea Carol S Guinn Michael Gene Hall Jon Dudley Huggins Steve D Kitts Scott Lowder Thomas Matsinger Victor Eugene McCullum Ralph Alan McFarland John W McMillan Jennifer A Myers Linda Nelson Michael C Overton Matthew D Parker John W Paschal Brian Roberts Wilhelm H Salewski Walter Leahey Satterfield Joseph M Sheldon Russell Shockley Mark Phillip Suarez John T Troughton Anthony Tucci William Watkins Lawrence Williams Kelly Ray Wyatt

November

Lawrence Acosta **Damian Berrientes** Ashley Beasley Gregory Boone Eddie L Brown Robert G Celia Angela Corbett Warren Daniel Davis Daniel George Dufner Donald Ray Elder Christopher D Goodnight Andrew Martin Green Ronald Hagler Barry A Hall Todd Byron Helms

Marcus Hill Ernest O Holloway Joel Hubbard Jr. Dale Hudson Michael Edward Hunt Michael D Martin Daniel A McClain Mark R McNabb Mark R Meads David P Meyers Allen Millican Jerry Lee Noland Juan Andres Sanchez Ortiz Jerry A Powell Jose G Quijada Jose G Quijada
Thomas Rannala
Kevin Shawn Ray
Theophilus A Sample Jr.
Jerry D Scearce
Todd Michael Schrebe
Eric R Scott
Gregory L Sorah
Robert I Starrett
Samuel Stewart
Hunter C Stokely
Travis W Stoker
Jerry Roman Szmuc
Larry T Tinch Larry T Tinch **Brian Tindall** Andrew Weiler Isaac Williams Clarence L Woods Delando Terrell Woody

December

Zane Bish Wayne Andrew Bryan Stanley J Champagne Billy M Crawley Thomas Foster Drew L Gassett Robert O Godsmark Darrel Gregory Huff Clifford N Irons Marla J Kegresse Edwin Glen LaFour Phillip Lindsey Kenneth W Mahlman Robert A Mallett Jeremi Matczak Hassan Njai William Nordness James K Partridge Brent Earl Pavey Joseph L Pence Gerald A Pope Sr. Joshua J Regnier Gary Dean Richards Felicia Tanner Jackie Lynn Taylor **Bobby Terrazas** Jimmy Thacker Peter E Vickery Jamie Williams

Send changes or corrections: communications@hytt.com

Company Store HyttStore.com

SHOP: Highway Transport's online store is your resource for shirts, hats, etc... This is a mobile friendly site. All items are warehoused and shipped from Coggins Promotional in Savannah, GA. See something you like? Place an order. At this time, there is no plan for Highway Transport to furnish apparel for employees. However, employees enjoy a substantial discount. Be sure to use the promotional code **HIGHWAY\$30** when you check out. You will see the pricing go down during your checkout process.

Step 1 — visit the online store: HyttStore.com

Step 2 — Be sure to use the promotional code **HIGHWAY\$30** when you check out. You will see the pricing go down during your checkout process.

Promo Code Highway\$30 for Employees









Beverly Henderson celebrated the arrival of her first grandson. Logan Neal Henderson was born May 23, 2017 weighing 8 lb. 13 oz. and 22" long. Parents are Daniel and Lauren Henderson. They live in Powder Springs, GA.



When is a bucket not a bucket?

When is a bucket not a bucket? When it is a safeguard against spills. When it is an extra safety measure put in place by industry experts who have been hauling specialty chemicals since 1948.

What you see in this image is so much more than a common everyday blue bucket. This is a special Highway Trans-

port blue bucket in an uncommon, hard-to-find size...3½ gallon.

Fleet Director Larry Edwards says, "It fits under our pump connections, whereas the 5 gallon bucket will not. The buckets are carried on our tractors." Tanker drivers who use a standard 5-gallon bucket often find the size to be awkward. Using a standard 5-gallon bucket increases the likelihood of tilting the bucket. Tilting a bucket might possibly result in a spill. Highway Transport experts take every detail into consideration.

New on HyttDrivers.com



HyttDrivers.com

is the website for
Highway Transport
drivers with the new
IMPROVEMENT ZONE containing
helpful online forms to provide
our driving fleet with the
opportunity to submit honest
opinions anonymously.



Ideas, Comments etc...
Drivers, This is your direct communication
channel to Highway Transport company leaders.



Driver Orientation Questionnaire

An opportunity for drivers to answer questions and provide feedback about Highway Transport's driver training & orientation



Exit Interview

A confidential way for departing drivers to give feedback about their workplace experience at Highway Transport



42 Years Glen Keen

34 Years Larry Edwards

31 YearsBilly Bishop Barry Hall Joe Pence

29 Years **Greg Watkins**

28 Years Howard Immenhort James A McCue III Andy Schultz

27 Years Stefon Davis

25 Years

Billy Lively Leonard Steele Lonnie Surgener Doug Vineyard

24 Years Beverly Henderson Bill Reagan

23 Years Scott Ennen Ernest Holloway Christy Paul

22 Years Kenny Barnett

21 Years Don Anders Bob Godsmark Willis Haun Don Kite Rick Lusby Michael Stropp Lydell Summerville Kelly Worsham

20 Years Eric Frost **Dennis Williams**

19 Years

Steven Jason Cranfield Michael Liggett James Nicley Duane Regnier Jerry Scearce Jackie Taylor

18 Years Chris Jenkins Joe Sheldon

17 Years Mitchel Ward

16 Years Billy Crawley Thomas Freeland Walt Gamble Carol Guinn Steve Kitts David Weidner

15 Years Kenneth Dickey Jerry Noland Kathy Rock

14 Years Larry Duncan Reynaldo Gonzalez Joel Hubbard Darryl Hunter Kevin Liggett



Aaron Matthews Jerry Nicely Dennis Resetar Wilhelm Salewski Brian Vinson

13 Years

Wyatt Dockery Bruce Frost Robert Randalls Dexter Ratliff Walt Satterfield Kenneth Tyler Kelly Ray Wyatt

12 Years Mark Dickens Wyatt Dockery Paul Garbett Shaleece Pillow Gary Richards Kevin Steenken

Jerry Szmuc 11 Years

Eric Doyle Kenneth Ghea Daryl McClenton Howard Keith Mims Paul Noe Denis Propin Kevin Shawn Ray Kerrie Smith Mark Stucky

10 Years Elizabeth Dick Jason Longenecker Scott Nussbaum Jerry Powell Brian Reid Brenda Skoda James Smith David Williams

9 Years

Michael Blochowski Martin Brown David Coleman Bethany Cooper Floyd Elzie Morad Farah Jim Kinnevy Ralph McFarland David McLeod Billy Morgan Matt Powell Kenneth Salmon Theophilus Sample Doug Scales Gregory Sorah

Sam Stewart **Edwin Tice**

8 Years

Ronald James Brady Matt Bruer Robert Crist Tim Farmer Dennis Hanson Greg Huff Andrew Johnson Kenneth Mahlman Robert Mallett Michael Mitchell John Paschal David Rudan Michael Stumps Lori Lynn Whiteman

7 Years Edward Adair

Pete Ballard Bob Begliutti Ronnie Bridges Richard Collins Peter Cordell **Daniel Davis** Dan Dufner Ronald Dunlap Donald Edwards Don Elder Todd Helms Michael Hunt Donna Kinsey Jesse Kirk Victor McCullum Mark McNabb Michael Monroe Michael Overton David Owens Billy Ray Pickett Gerald Pope Ed Regan Josh Regnier Tony Riggins Todd Schrebe Jackie Sledge Mark Suarez Richard Paul Tallent Jonathon Yob

6 Years

Justin Black Stephen Bochard Ronald Booker David Breedlove Sandra Burnette Maureen Dennis-Wilbert Alex Filer Marshall Franklin Steve Graven

Sheree Hamlin James Hegland Andre Jones James Kyle Scott MacDonald Jesse McCulloch Harry James Miller Norman Noel Richard Chad Parker Brent Earl Pavey Jose Antonio Rivera Melton Tennelle Jeff Womble

5 Years Eddie Brown Ronald Byrd Charles Hill Steve Hittinger Gary Dale McClanahan Juan Ortiz Omar Oshman Richard Paden Louis Palmer James Partridge Merly Pleasants Michelle Rayfield Eric Scott Gerald Sullivan

4 Years Lawrence Acosta Scott Ahrens Fred Baker Ashley Beasley Michael Bigler Patrick Burnett Eric Ely Thomas Foster Drew Gassett Stanley Goodwin Cliff Irons Thomas Joe Jones Derrick Lane Jennifer Myers Thaddeus Netherton Dennis Pheifer Thomas Rannala Michael Riley Carlos Rodriguez Robert Starrett **Hunter Stokely Edward Terry** Richard Tuders

3 Years Allen Adams Adrian Alanis Damian Barrientes Daniel Behrendt **Bobby Booth**

YEARS OF SERVICE

Wayne Andrew Bryan Kevin Cameron David Campbell Sandy Carr Robert Celia Stanley Champagne Cody Clarke Antonio Cruz Mark Daugherty Rosendo DeLaRosa Julie Anne Duncan James Eden Michael Gilvin Arnulfo Gonzalez Michael Hall Edward Heard John Hill William Hodge David Horeis Jonathan Blake Horton Jon Huggins Napoleon Keller Edwin Glen LaFour Michael Lewis James Liverance Stephen Lusk Tony Marshall Jeremi Matczak Linda Nelson Trina Never David Parr Harold Randolph Asllan Rrapaj Joseph Ryan Kenneth Sampson Hank Sweatman Larry Tinch John Troughton Myron Washington Ronald Welch

Henry Brown

2 Years Darrell Artis Doug Bishop Louis Castillo Harris Chapman Junius Collins **Brian Crockett** Moussa Djabri Wendy Drummer Darla Lea Ferguson Michael Fletcher David Foux Christopher Goodnight George Patrick Graham Jodie Graves Andrew Martin Green Lydia Halda-Alija Zulton Henderson Randall Holland Dale Hudson Alvin Johnson Michael Jones Marla Kegresse Angel Kinsler Logan Laug Randy McLeod Scott McQuade Mark Meads David Meyers Christopher Miller Devon Mitchell Tyler Mulligan Pengcheng Niu Michael Orlicek Russell Lawrence Osley Matthew Parker Rosario Pickens Edmund Pollitt Frank Rawls Jose Reyna James Robich

Francisco Rodriguez Daisy Rosales Felix Salande Vernon Staten Joseph Stewart Travis Stoker James Earl Stone **Daniel Talerico** Mathew Vanderburgh Peter Vickery Anthony Wilson Clarence Woods Jerry Young

1 Year

Darren Angelo Zane Bish Gregory Boone Walter Burger Felbert Lynn Cagley Shawn Milton Casey Billy A. Cash Kelvin A. Chavez Jose D. Collado Angela D. Corbett Tedd Lee Covington Dennis A. Dailey Michael F. Dailey David Lee Davidge Norbert Dejesus Derek Duane Duchamp Jean Anne Dugger German Esteva Robert Anthony Farmer Thomas Frain John C Franklin Sherman Keith Fugate James Robert Gibbs Logan Bryce Gibson Wesley Lee Hairell Amar Harouz Khalia Janay Jackson Andrew Johnson Billy R. Lewis Philip Joseph Lindsey Deirdré Lorenzno-Bavonese Kyle Lukwinski Michael D. Martin Daniel A. McClain Carlton Darcel McFarland John W. McMillan Andrew Moreno Elijah Jeremie Nobles Christina R. Nolan William Joseph Nordness Christopher David Norris Barrington Carl Peart Steven James Planck Jose Quijada Thomas L. Ratliff Rebecca A. Sanders Morgan Lindsay Schneider Timothy P. Sheahan Jerry Simpson
John Spear, Jr.
Samuel B. Square
Richard M. Stiehl Brian R. Tindall
Jama N. Trainer
Scott Anthony Tugman
James Ryan Tyler Varnadoe Bonifacio Victor Robert Earl Warner Andrew J. Weiler Katina L. Whittington Isaac A. Williams Robert Earl Williams Delando Terrell Woody Michael D. Wynne Marco Anthony Zabala

HOT Training continued from p. 5

HOT Days of Highway Organizational Training

The most recent HOT class completed training — *ironically*—on the first day of summer, June 21, 2017.

Kathy Rock, who recently celebrated her 15th work anniversary at Highway Transport, said,

"This is good training. I learned a lot...especially about accounting and finance. People who have been with Highway a long time may come into this training with the perception that there is nothing more to learn. However, participants soon discover...there's always a lot of learning for every employee."



Eric Frost continued...

road. The impression they give is everything. I try to stay positive because when you have a reputation like Highway Transport, you need to keep encouragement going. We maintain positivity. I try to give that same positive feeling and encouragement to other employees even when they are having a bad day. I say this:

1. You've got to have a job.

2. Is it so bad to be dedicated to a job? It starts with that decision.

I do have some favorite drivers. Currently with us still there's a few characters: Dale runs his mouth...in the good way. Ernest Holloway I've known for a long time. I have seen a bunch of drivers come and go. I love cutting up with every one of them when I get a chance.

I remember 'em by face. Deonte, a contractor, he came back to us, and I'm glad.

Me and Larry Edwards for years we'd see one another and say, "You're still here?" We are back and forth with little things like that.

Larry tried to pull one over on me with the Rolex watch. Larry said, "Greg what did you do with the watch?"

Coworkers here are good to joke with. Recently, I took a shipping label and attached it one of our mechanic's toolboxes to make it look like his toolbox was being packed up and shipped to another terminal. We joke, but we don't get too out of hand.

Remodeling projects here in La Porte have been great. The coffee machine, the microwave. We've had a facelift to the asphalt. There

were some holes in the asphalt caused by heavy loads. It is difficult to stay ahead of potholes. This place was dirt and rock when I first began working here. Our safety has changed through the years... big time. In the beginning, it was nowhere near as safe as it is now. Things are so much safer now than in the early days. We take great pride in our safety measures, whether it is on this site or looking out for water treatment for the city.

There is one inspection where we have to test the dome lid to the vessel. We wanted to figure out a safer method for this test, so I constructed an electrical hoist for the dome lids. I had a good feeling about this invention. Here's what happened...Exxon was here at La Porte, and they see the dome lid hoist and procedure. It made us look good in front of Exxon.

It does no good to talk about negative stuff. You have to stay focused and positive. Here are three sayings I go by:

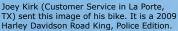
"You only get out of life what you put in."

"It's not who you are, it's what you do that defines us."

"We will not be remembered by what we bought or what we drove."

Eric and his wife live near the La Porte Service Center. They enjoy visits to Eric's hometown Boguechitta, Mississippi...pronounced BOGUE-CHITTO... where Eric's mother's home is located. Eric says of the homeplace, "My heart is in that house."

right: Greg Watkins 2016 Indian











David Owens, Maintenance Service Specialist Knoxville Service Center, 2008 Harley Davidson Heritage Softtail



above: Greg Watkins and wife Kim 2015 Indian Roadmaste

From Rigs to Hogs

It's no secret that Highway Transport drivers love to hit the road daily in their truck. But, outside the routine of driving the big rig it seems there is a common passion for hitting the road on their motorcycles. Let's face it, our fleet has great taste in hobbies outside of the workday, riding a motorcycle is super fun and a freeing way to compliment their experience on the road.

Motorcycles provide our fleet a way to let their hair down and experience the road in a different way from the daily drive on a truck. The Highway Transport fleet takes great pride in their bikes and is quite the hobby outside of work. Many employees like

-Joey Kirk (Customer Service in La Porte, TX),

-David Owens (Maintenance Service Specialist in Knoxville, TN)

-Joe Ryan (Driver in Chattanooga, TN)

share a passion for the road on their motorcycle. Riding a motorcycle is one of the joys of life. It gives riders a purpose, satisfaction and pleasure that inspires them to learn new skills, make new friends and live a more fulfilled life.

Many ride as a source of what they call "therapy" making them feel energized and happy. Riding a motorcycle has a way to release endorphins that can boost your mood and improve an outlook. By the way, it's so much fun. It's just you and the open road. It's a great way to clear your head and just enjoy the ride, allowing you to take your mind off any stresses in life. In addition, motorcycles offer a

great community of other experienced riders who join together at events like "Bike Night" gatherings, which can develop great relationships with fellow bikers in your area.

It's no wonder why so many Highway Transport locations are filled with motorcycles outside in the employee parking lot. So, what are you waiting for? Get out there and start enjoying the freedom, adventure and friendships that this hobby has to offer.

pinterest.com/highwaytranspor/ Check out Highway's Pinterest Board entitled "Motorcycles"

instagram.com/hyttdrivers Share your bike pic on Highway's Instagram.

Use the hashtag #HTBiker

Do you have a motorcycle that you would like to share? If you drive a motorcycle and are part of the Highway Transport fleet, feel free to share your passion for the road from rig to hog. Please send us a picture of you on your bike to and be part of our upcoming posts on social media and future newsletter articles. Provide picture, year, make, how long you've been with Highway Transport, job position and your name to communications@hytt.com. Share your image on Instagram with the hashtag #HTBiker.

Safety Focused. Quality Driven. Highway Transport has an industry-wide reputation for safe driving. Whether operating a 65-foot chemical tanker or venturing out on a weekend bike trip, Highway Transport drivers are the top driving talent in the country.



You Tube

There are plenty of benefits for Highway Transport to have its own YouTube channel. It gets our stuff out there! It is just one small way we grow our Highway Transport community. Look to Highway's YouTube Channel for instructional videos.

What's the latest item on our channel? Historic footage. Discover scenes from over 20 years ago when Watkins founding family members discuss values that have shaped the company since its founding in 1948.

WATKINS

B2**B** Business to Business Communications:

Highway Transport meets weekly for advice on how to recruit drivers. With the help of Trish Groves Agency, Highway Transport strategically plans the best method to reach out and recruit drivers. photo by Andy Schultz: Angela Corbett, Bob Godsmark, Greg Watkins, Trish Groves.



Look for Highway Transport in the June 2017 issue of *Bulk Transporter* magazine.



Look for Highway Transport to appear in an upcoming issue of *Tennessee Business Insider* the official magazine of the Tennessee Chamber of Commerce.



Highway Transport appeared on the cover of *National Truckin' Magazine* May 2017 issue



REMINDER: Terminals are now referred to as to Service Centers.
Terminal Managers are now referred to as Service Center Managers.

—Greg Watkins Vice Chairman of Highway Transport